

CONSTRUCTION DOCUMENTS PROJECT MANUAL

DANE COUNTY DEPARTMENT OF PUBLIC WORKS,
HIGHWAY AND TRANSPORTATION

PUBLIC WORKS SOLID WASTE DIVISION
1919 ALLIANT ENERGY CENTER WAY
MADISON, WISCONSIN 53713

REQUEST FOR PROPOSALS NO. 108068 PURCHASE OF HIGH BTU BIOMETHANE DANE COUNTY LANDFILL SITE #2 7102 U.S. HIGHWAY 12 & 18 MADISON, WISCONSIN

Opening Date: **THURSDAY, MAY 29, 2008**

Time: **2:00 P.M.**

Location: **PUBLIC WORKS OFFICE
1919 ALLIANT ENERGY CENTER WAY
MADISON, WI 53713**

FOR INFORMATION ON THIS REQUEST FOR BIDS, PLEASE CONTACT:

**ROBERT REGAN, PROJECT ENGINEER
TELEPHONE NO.: 608/266-4139
FAX NO.: 608/267-1533
E-MAIL: REGAN@CO.DANE.WI.US**



DANE COUNTY DEPARTMENT of PUBLIC WORKS, HIGHWAY and TRANSPORTATION

County Executive
Kathleen M. Falk

1919 Alliant Energy Center Way ♦ Madison, Wisconsin 53713
Phone: (608) 266-4018 ♦ Fax: (608) 267-1533

Commissioner / Director
Gerald J. Mandli

May 1, 2008

INVITATION FOR PROPOSALS

You are invited to submit a professional cost Proposal for Request for Proposal (RFP) No. 108068 for the Purchase of High BTU Biomethane from Dane County Solid Waste Department. The Proposals are due on or before **2:00 PM, Thursday, May 29, 2008**. No proposal bond or performance bond is required for this project.

SPECIAL INSTRUCTIONS

Please be sure to complete one unbound original and **five** bound copies of the entire proposal package. To return your proposal, please follow these instructions:

1. Place Proposal information in order and including all items, as outlined in Sections B and C of the Requested Services and Business Information.
2. Clearly label your envelope containing your proposal in the lower left-hand corner as follows:
"Proposal No. 108068
Purchase of High BTU Biomethane
2:00 PM, **Thursday, May 29, 2008**"
3. Mail to:
Dane County Solid Waste Department
Attention: Robert Regan
1919 Alliant Energy Center Way
Madison, WI 53713

If any additional information about this Request for Proposals is needed, please call Robert Regan at 608/266-4139.

Sincerely,

Robert Regan
Project Engineer

Encl.: Request for Proposals No. 108068 Package

DOCUMENT INDEX FOR RFP NO. 108068

PROPOSAL DOCUMENTS

- Project Manual Cover
- Cover Letter
- Documents Index and Dane County Vendor Registration Program
- Invitation to Propose (Legal Notice)
- Signature Page
- Fair Labor Practices Certification
- Scope of Proposal and Background Information
- Requested Services and Business Information

Appendices

- Exhibit 1 - Biomethane Acceptance Location, Use and Price
- Exhibit 2 - Proposer Qualifications
- Exhibit 3 – Financial Information

Figures

- Figure 1 – Map of Wisconsin with ANR Pipelines and Site Location
- Figure 2 – Map of Landfill Property with ANR Pipeline

DANE COUNTY VENDOR REGISTRATION PROGRAM

All bidders / proposers wishing to submit a bid / proposal should be registered with Dane County Purchasing before bid / proposal opening & must be registered before award of contract. Complete a Vendor Registration Form at www.danepurchasing.com, or obtain one by calling 608/266-4131.

LEGAL NOTICE

INVITATION TO PROPOSE

Dane County Public Works, Highway & Transportation Dept., 1919 Alliant Energy Center Way, Madison, WI 53713, will receive sealed Proposals until:

2:00 P.M., THURSDAY, MAY 29, 2008

**REQUEST FOR PROPOSALS NO. 108068
PURCHASE OF HIGH BTU BIOMETHANE
DANE COUNTY LANDFILL SITE #2
MADISON, WISCONSIN**

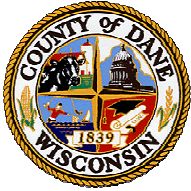
Dane County is inviting professional cost Proposals for the Purchase of High BTU Biomethane from Dane County Solid Waste Department. Dane County will produce biomethane that meets ANR pipeline quality standards and inject it into the ANR natural gas pipeline system. Proposal is for the purchase of this biomethane from Dane County.

Request for Proposals package may be obtained at Dane County Public Works, Highway & Transportation Dept., 1919 Alliant Energy Center Way, Madison, WI 53713, by calling 608/266-4018, or by downloading it from www.countyofdane.com/pwht/bid/logon.aspx. Please call Robert Regan, Project Engineer, at 608/266-4139, for any questions or additional information.

All Proposers wishing to submit Proposals should be a registered vendor with Dane County Purchasing before proposal opening & must be registered before award of contract. Complete Vendor Registration Form at www.danepurchasing.com or obtain one by calling 608/266-4131.

There will be a non mandatory meeting regarding this RFP at the Dane County Rodefild Landfill, 7102 U.S. Highway 12 & 18, on May 15, 2008 at 1:00 PM.

**PUBLISH: MAY 1, 8, & 15, 2008 - WISCONSIN STATE JOURNAL
 MAY 5, 12, & 19, 2008 - WESTERN BUILDER**



SIGNATURE PAGE

County of Dane
 DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
 Room 425, City-County Building
 210 Martin Luther King, Jr. Blvd.
 Madison, Wisconsin 53703
 (608) 266-4131

COMMODITY / SERVICE: Purchase of High BTU Biomethane from Rodefeld Landfill											
REQUEST FOR PROPOSAL NO.: 108068	PROPOSAL OPENING DATE: 05/29/08	BID BOND: N/A	PERFORMANCE BOND: N/A								
<p>PROPOSAL INVALID WITHOUT SIGNATURE THE UNDERSIGNED, SUBMITTING THIS PROPOSAL, HEREBY AGREES WITH ALL TERMS, CONDITIONS AND REQUIREMENTS OF THE ABOVE REFERENCED REQUEST FOR PROPOSAL, AND DECLARES THAT THE ATTACHED PROPOSAL AND PRICING ARE IN CONFORMITY THEREWITH.</p> <table border="1"> <tr> <td>SIGNATURE OF PROPOSER REQUIRED: (Do Not Type or Print)</td> <td>DATE:</td> </tr> <tr> <td>SUBMITTED BY: (Typed Name)</td> <td>TELEPHONE: (Include Area Code)</td> </tr> <tr> <td colspan="2">COMPANY NAME:</td> </tr> <tr> <td colspan="2">ADDRESS: (Street, City, State, Zip Code)</td> </tr> </table>				SIGNATURE OF PROPOSER REQUIRED: (Do Not Type or Print)	DATE:	SUBMITTED BY: (Typed Name)	TELEPHONE: (Include Area Code)	COMPANY NAME:		ADDRESS: (Street, City, State, Zip Code)	
SIGNATURE OF PROPOSER REQUIRED: (Do Not Type or Print)	DATE:										
SUBMITTED BY: (Typed Name)	TELEPHONE: (Include Area Code)										
COMPANY NAME:											
ADDRESS: (Street, City, State, Zip Code)											

CONTRACT COMPLIANCE PROGRAM WORKSHEET

- A. Dane County has an established Contract Compliance Program that encourages targeted groups identified below to do business with Dane County, and requires Dane County to actively solicit bids from these businesses.
- B. Information from your response to this worksheet will be entered in the Purchasing Division's Advanced Procurement Systems database to provide data that will be valuable to Dane County's Contract Compliance Program as well as establishing computerized bidder lists for future solicitations. All vendors will be added to the database whether or not they qualify as a targeted business.
- C. **Contract Compliance Program:** Following are abbreviated definitions of ethnic and group codes used by Contract Compliance Program. See reverse side for full definitions:
 - 1. DBE Disadvantaged Business Enterprise
 - 2. MBE Minority Business Enterprise
 - 3. WBE Women Business Enterprise
 - 4. ESB Emerging Small Business
- D. Please select category / categories that best describe your business by marking letter for each column in box provided at bottom of column:

<input type="checkbox"/> D	DBE	<input type="checkbox"/> B	African American	<input type="checkbox"/> L	Male	<input type="checkbox"/> E	ESB
<input type="checkbox"/> M	MBE	<input type="checkbox"/> H	Hispanic American	<input type="checkbox"/> F	Female		
<input type="checkbox"/> W	WBE	<input type="checkbox"/> N	Native American / American Indian				
		<input type="checkbox"/> A	Asian Pacific American				
		<input type="checkbox"/> I	Asian-Indian American				
↓		↓		↓		↓	
<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	

- E. I hereby certify that all of the above information given is true. If no category / categories are marked, I do not meet the requirements for any of the targeted groups.

Signature: _____ Date: _____

(over)

DANE COUNTY CONTRACT COMPLIANCE PROGRAM DEFINITIONS

- A. **Disadvantaged Business Enterprise (DBE):** A small business concern:
1. Which is at least fifty-one percent (51%) owned by one or more socially and economically disadvantaged individuals, or in the case of any publicly owned business, at least fifty-one percent (51%) of the stock of which is owned by one or more socially and economically disadvantaged individuals; and
 2. Whose management and daily business operations are controlled by one or more of the socially and economically disadvantaged individuals who own it.
 3. Socially and Economically Disadvantaged Individuals:
 - a) Any person having a current Section 8 (a) Certification from the Small Business Administration is considered socially and economically disadvantaged.
 - b) Individuals who are citizens of the United States (of lawfully permanent residents) are socially and economically disadvantaged:
 - 1) Women;
 - 2) Black Americans, which includes persons having origins in any of the black racial groups of Africa;
 - 3) Hispanic Americans, which includes persons of Mexican, Puerto Rican, Cuban, Central, or South American, or other Spanish or Portuguese culture or origin, regardless of race;
 - 4) Native Americans, which includes persons who are American Indians, Eskimos, Aleuts, or Native Hawaiians;
 - 5) Asian-Pacific Americans, which includes persons whose origins are from Burma, Thailand, Malaysian, Indonesia, Singapore, Brunei, Japan, China, Taiwan, Laos, Cambodia, the Philippines, Samoa, Guam, the U.S. Trust territories of the Pacific Islands (Republic of Palau), Republic of the Marshall Islands, Federated States of Micronesia, or the Commonwealth of the Northern Mariana Islands; and
 - 6) Asian-Indian Americans, which includes persons whose origins are from India, Pakistan, Bangladesh, Sri Lanka, Bhutan, the Maldives Islands, or Nepal.
- B. **Minority Business Enterprise (MBE):** A minority person(s) owned and controlled independent and valid business concern. A minority person(s) must own fifty-one percent (51%) of the business and must control the management daily operation of the business.
- C. **Women Owned Enterprise (WBE):** A woman or women owned and controlled independent and valid business concern. A woman or women must own fifty-one percent (51%) of the business and must control the management daily operation of the business.
- D. **Emerging Small Business (ESB):**
1. An independent business concern that has been in business for at least one (1) year.
 2. Business is located in the State of Wisconsin.
 3. Business is comprised of less than twenty-five (25) employees.
 4. Business must not have gross sales in excess of three million over the past three (3) years.
 5. Business does not have a history of failing to complete projects.

FAIR LABOR PRACTICES CERTIFICATION

The undersigned, for and on behalf of the BIDDER, APPLICANT or PROPOSER named herein, certifies as follows:

A. That he or she is an officer or duly authorized agent of the above-referenced BIDDER, APPLICANT or PROPOSER, which has a submitted a proposal, bid or application for a contract with the county of Dane.

B. That BIDDER, APPLICANT or PROPOSER has (check one):

_____ not been found by the National Labor Relations Board (“NLRB”) or the Wisconsin Employment Relations Commission (“WERC”) to have violated any statute or regulation regarding labor standards or relations in the seven years prior to the signature date of this Certification.

_____ been found by the National Labor Relations Board (“NLRB”) or the Wisconsin Employment Relations Commission (“WERC”) to have violated any statute or regulation regarding labor standards or relations in the seven years prior to the signature date of this Certification.

Officer or Authorized Agent Signature

Date

Printed or Typed Name and Title

Printed or Typed Business Name

NOTE: You can find information regarding the violations described above at: www.nlr.gov and werc.wi.gov.

For reference, Dane County Ordinance 25.11(28)(a) is as follows:

(28) BIDDER RESPONSIBILITY. (a) Any bid, application or proposal for any contract with the county, including public works contracts regulated under chapter 40, shall include a certification indicating whether the bidder has been found by the National Labor Relations Board (NLRB) or the Wisconsin Employment Relations Committee (WERC) to have violated any statute or regulation regarding labor standards or relations within the last seven years. The purchasing manager shall investigate any such finding and make a recommendation to the committee, which shall determine whether the conduct resulting in the finding affects the bidder’s responsibility to perform the contract.

If you indicated that the NLRB or WERC have found you to have such a violation, you must include copies of any relevant information regarding such violation with your proposal, bid or application.

REQUESTED SERVICES AND BUSINESS INFORMATION

- A. Dane County is inviting professional cost proposals for the Purchase of High BTU Biomethane from Dane County Solid Waste Department.
- B. To ensure consideration, and for ease of review and evaluation, all proposals should be prepared in accordance with the following format. Dane County reserves the right to disregard proposals which do not comply with this instruction.
- a. Pages are limited in size to 8 1/2" x 11".
 - b. Each page and exhibit of the proposal should have the following information in the top right corner:

Dane County Solid Waste Department
Biomethane Proposal
Bidder: _____
Project: _____
Page # of #

- C. Proposers are requested to submit the following information in their proposal, in 8 distinct sections. Use Exhibits where appropriate, and provide additional information as necessary.

Section 1 - Executive Summary

The Executive Summary section should provide an overall description of the intended use of the biomethane, the location(s) where the biomethane will be utilized and any special business arrangements and alternatives to accepting the biomethane.

Section 2 - Project Description

Coordinate this section with Exhibit 1. This section should include a detailed description of the intended use of the biomethane, including, but not limited to:

- Intended use of the biomethane;
- Quantity of biomethane that can be utilized;
- Total natural gas needs of the respondent;
- Seasonal fluctuations in the natural gas needs of the respondent;
- Location where the biomethane will be used; and
- Alternatives to taking gas from the ANR pipeline.

If the proposal includes the use of biomethane at multiple sites, then each location should be described separately.

Section 3 - Proposer's Qualifications

Coordinate this section with Exhibit 2. This section should include, but not be limited to, the following information:

- Corporate/business structure, including primary and secondary businesses;
- Proposer's renewable energy projects participated in over the last five years;

- Description of any past, current or proposed litigation concerning renewable energy projects and payments; and
- Separate descriptions, as appropriate, for each member if there is a consortium or partnership of two or more firms proposing, and a description of the relationship between the entities for this Proposal.

Section 4 - Financial Considerations

Coordinate this section with Exhibit 3. The financial viability of any Proposal should be demonstrated to provide assurance that the proposer, as well as any firm(s) involved in the Proposal, has adequate financial strength. Financial strength is an indicator of the likelihood that the proposer is able to carry out the responsibilities to the supplier to purchase the biomethane for the life of the contract. Each proposal must include the following financial information for each proposer/entity involved in the Proposal:

- Current audited financial statements, including balance sheet, income statement, and statement of cash flows for each party (If audited financial statements are not available, a listing of assets, liabilities, profit and loss statement and cash flow must be provided); and
- You may be required to provide security. Acceptable security includes: a guaranty from a guarantor acceptable to Dane County with an investment grade rating from S&P and/or Moody's or a letter of credit from a US bank acceptable to Dane County with ratings of A- or higher from S&P and/or A3 from Moody's.

Dane County recognizes that certain information contained in proposals submitted may be confidential and may represent a competitive or business strategy. The proposer is responsible for identifying those portions of their proposal which they consider confidential. Notwithstanding the above, Proposals in their entirety may be shared with the Public or any other governmental entity that has regulatory authority over this project. Additionally, proposals may be evaluated by Dane County hired third party consultants and/or attorneys.

Section 5 - Contract Terms

This section should detail the Proposal's pricing and timing:

- Date the biomethane will be needed;
- Anticipated quantity of biomethane capable of being accepted by facility;
- Price for delivered energy, in \$/Dth or indexed to Henry Hub Natural gas index price; and
- Purchase price for associated renewable energy credits, greenhouse gas credits, Federal and State tax credits, etc.

Duration of Biomethane Supply Offer: Dane County is seeking the ability to provide biomethane for a contract term of at least 5 years. If a proposer requires a different length contract, that should be presented as an alternative Proposal.

Timing of Biomethane Availability: Dane County is preparing to have biomethane available for sale and transport on or before September 1, 2009.

Section 6 – Alternative Interconnection Plans

The Proposal should include a description of any alternatives for accepting the biomethane other than from the ANR pipeline network. This should include the location, route, and pressure requirements of alternative interconnection plans or biomethane transportation.

The proposer may provide an alternative price in \$/Dth for biomethane that is delivered by a means other than through the ANR pipeline. Alternative interconnection proposals with a local utility natural gas distribution system must provide: detail on the location of the injection point in relation to the location of Rodefeld Landfill, interconnection agreement requirements, monitoring requirements, and costs to Dane County associated with the alternative interconnection or transportation means.

Section 7 - Other Information

This section provides the opportunity to describe other aspects of the proposal that may not fit into one of the above categories.

Section 8 - Exhibits

Proposals will include the following exhibits:

Exhibit 1 - Biomethane Acceptance Location and Price

- If the proposal plans to use biomethane at multiple sites, a separate exhibit is needed for each site.

Exhibit 2 - Proposer Qualifications

- If multiple companies or organizations are involved in the proposal, a separate exhibit must be filled out for each company and organization.

Exhibit 3 - Proposer Financial Information

- A separate exhibit is required for each company or organization involved in the proposal.

- D. All costs of proposal development are to be borne by the proposer. Dane County will not reimburse any proposer for costs incurred in responding to this RFP or for the costs incurred during any subsequent negotiations.
- E. Dane County will provide all necessary and available site information to selected proposing company.
- F. There will be a non mandatory meeting regarding this RFP at the Dane County Rodefeld Landfill, 7102 U.S. Highway 12 & 18, on May 15, 2008 at 1:00 PM. This cursory tour will go until approximately 2:00 PM. Proposing companies are encouraged to attend this tour, however attendance is optional.
- G. Listed below are specific and estimated dates and times of events related to this RFP. The events with specific dates must be completed as indicated unless otherwise changed by Dane County. In the event that Dane County finds it necessary to change any of the specific dates and times in the calendar of events listed below, it will do so by issuing an addendum to this RFP. There may or may not be a formal notification issued for changes in the estimated dates and times.

<u>DATE</u>	<u>EVENT</u>
May 1, 2008	RFP issued
May 15, 2008	Pre-proposal meeting & site tour
May 20, 2008	Written inquiries due
May 23, 2008	Last Addendum (if necessary)
May 29, 2008 @ 2:00 p.m.	Proposals due
June 12, 2008 (estimated)	Decision on feasibility of proposals
June 19, 2008 (estimated)	Submit additional information / Meeting for invited proposing companies
August 1, 2009 (estimated)	Contract start date
September 1, 2009 (estimated)	Biomethane available for sale and transport

H. **FIVE** copies of your Phase 1 proposal should be sent to the following address:

Dane County Solid Waste Department
Attention: Robert Regan
1919 Alliant Energy Center Way
Madison, WI 53713

- I. Information regarding this project may be obtained from Robert Regan, Project Engineer, 608/266-4139. Proposers must submit all questions in writing by May 20, 2008 to the following email address: Regan@co.dane.wi.us. All responses to questions will be posted on the Dane County web site, www.countyofdane.com/pwht/bid/logon.aspx, in the form of Addenda.
- J. Proposers may download an electronic copy of the RFP from the Dane County web site, www.countyofdane.com/pwht/bid/logon.aspx. This should be done to best conform to proposal requirements. If RFP documents are obtained from the Dane County web site, proposing company is responsible to check back regularly at the web site for Addenda.
- K. **All Proposals must be submitted by 2:00 P.M., Thursday, May 29, 2008.**
- L. Dane County reserves the right to accept or reject any Proposal submitted.
- M. Proposals will be received and reviewed in two separate phases. Proposals must be submitted to Dane County by 2:00 pm, May 29, 2008. Information submitted will allow Dane County to determine if biomethane can economically be produced and distributed to meet the purchaser's requirements. Upon completing the review of proposals (Phase 1), Dane County will inform respondents of the status of their proposal. Proposers whose proposals are determined to be feasible by Dane County may be asked to submit more detailed information (Phase 2) either in writing or in a meeting with Dane County and their technical representatives.
- O. Dane County will assess all proposals to determine which proposals are economical, innovative, and viable options for utilizing the biomethane gas from the Rodefild Landfill. The assessment will be based primarily on costs, but it will also take into account non-price factors, such as business model and proposed contract terms.
- N. Dane County reserves the right, without qualification and in its sole discretion, to reject any and/or all proposals or to waive any informality, technicality or deficiency in proposals received. Dane County reserves the right to consider proposals or alternatives outside of this solicitation, in its sole discretion, to utilize the biogas produced at the Rodefild Landfill. In

addition, Dane County reserves the right, in its sole discretion, to modify or waive any of the criteria contained herein and/or the process described herein. Those who submit proposals agree to do so without recourse against Dane County for either rejection or failure to execute a contract for any reason.

- O. Dane County reserves the right to negotiate an Agreement after the successful firm is selected. The commencement of negotiations between any proposer and Dane County does not create or imply any commitment by Dane County to enter into an agreement with that proposer. Selection will be based only on the proposal submitted and subsequent interviews / requested information. Therefore, the proposals must be complete. Submission of a proposal shall constitute a valid offer.
- P. If Dane County chooses to negotiate an Agreement, the successful bidder will be required to execute a Master Purchase Agreement with the appropriate natural gas utilities for transportation of the biomethane and a separate agreement with Dane County for the purchase of the biomethane. The purchase will be based on a type of transaction in which the purchaser is obligated to purchase a quantity of biomethane equal to the maximum daily quantity at the point of production each day during the applicable period set forth in the Agreement. Final terms of contract will be negotiated between Dane County and successful proposer.
- Q. Dane County is an Equal Opportunity Employer.

Scope of Proposal and Background Information

A. Summary of Request for Proposals

Dane County Solid Waste Department (Dane County) requests proposals for the purchase of high BTU biomethane gas that meets natural gas distribution standards. The produced biomethane will be injected into the ANR natural gas pipeline system. The high BTU Biomethane will be produced from landfill gas collected at the Rodefild Landfill and will meet ANR pipeline natural gas requirements. The Rodefild Landfill and ANR pipeline locations are shown on the attached Figures 1 and 2.

To be a qualified bidder, the bidder must agree to purchase all biomethane made available that meets ANR pipeline quality standards, and be able to accept gas from existing or planned natural gas transmission or distribution pipelines. High BTU biomethane available for purchase will be up to 21,000 dekatherms per day and will be contracted for a minimum 5 year period.

Proposals must clearly address two separate criteria; 1) The proposed purchase price to Dane County for the biomethane indexed to natural gas prices (i.e. what percentage of Henry Hub) and addressing all environmental externalities such as credits for greenhouse gas emission reductions, Federal/State tax credits, etc. Proposers may also propose a price that is based on a fixed 5 year rate based on the BTU content of the biomethane. The second criteria that your proposal should address is: 2) Your conditions for accepting and purchasing the biomethane including delivery means and any proposed alternatives for the injection point into a natural gas transmission or distribution system.

Proposals must be submitted to Dane County by 2:00 pm, May 29, 2008. Dane County intends to respond to all proposers as to the feasibility of their proposal by June 12, 2008.

Respondents' proposals that are reviewed favorably by Dane County may be asked to interview or ask to provide more detailed information. Dane County acknowledges that many different types and forms of contractual agreements can be structured to meet this Request for Proposal (RFP) and welcomes bidder creativity and flexibility.

B. Background

Dane County Rodefild Landfill currently produces approximately 10,500 Decatherms per day of energy in the form of methane rich landfill gas from anaerobic decomposition of municipal solid waste. Currently the majority of the biogas is used to produce electricity for sale off site. Dane County is considering shutting down all or parts of this existing electrical generation plant and replacing it with a landfill gas to high BTU gas processing facility. In the next 5 to 7 years the quantity of energy in the form of biogas is expected to double as a landfill bioreactor is being implemented. Biomethane will be produced at the Rodefild landfill for approximately the next 20 years or more.

Dane County is planning to own and operate a biogas conditioning system that will clean and condition the biogas to produce biomethane that will meet ANR pipeline quality natural gas standards. Dane County is seeking to sell this biomethane to others so it may be injected into the ANR natural gas pipeline that bisects the same property that the landfill is on. Dane County is currently in the process of obtaining an interconnection agreement with ANR Pipeline. Alternatives to injecting the biomethane into the ANR pipeline for transporting the biomethane are welcome.

EXHIBIT 1 – Biomethane Acceptance Location, Use and Price

Facility location (complete physical address): _____

Intended use of biomethane:

Earliest biomethane acceptance date: _____

Biomethane utilization capacity (Dth/day): _____

Planned outages per year: _____ (hours / year)

Purchase price \$/Dth: _____ with an annual escalation factor of _____%

and/or

Purchase price indexed to a percentage of the Henry Hub Natural Gas Price with a floor price.

_____ % Henry Hub price and a floor price of \$/Dth: _____

Renewable Energy Credit \$/Dth: _____

Proposed contract term _____ (minimum of 5 years)

EXHIBIT 2 - Proposer Qualifications

Organization name: _____

Type of firm (circle one): Corporation, Sole Proprietor, Partnership, Other (Describe below) _____

If incorporated, State of incorporation: _____ Date of incorporation: _____

Parent Corporation or Other Affiliates:

Name: _____

Address: _____

Type of Relationship: _____

Current unsecured debt rating: _____

Address for mail delivery:

Address for courier delivery:

Primary and Secondary Contacts:

Name: _____

Name: _____

Title: _____

Title: _____

Phone: _____

Phone: _____

Fax: _____

Fax: _____

EXHIBIT 3 - Financial Information

1. Describe how you will finance purchase of the biomethane: _____

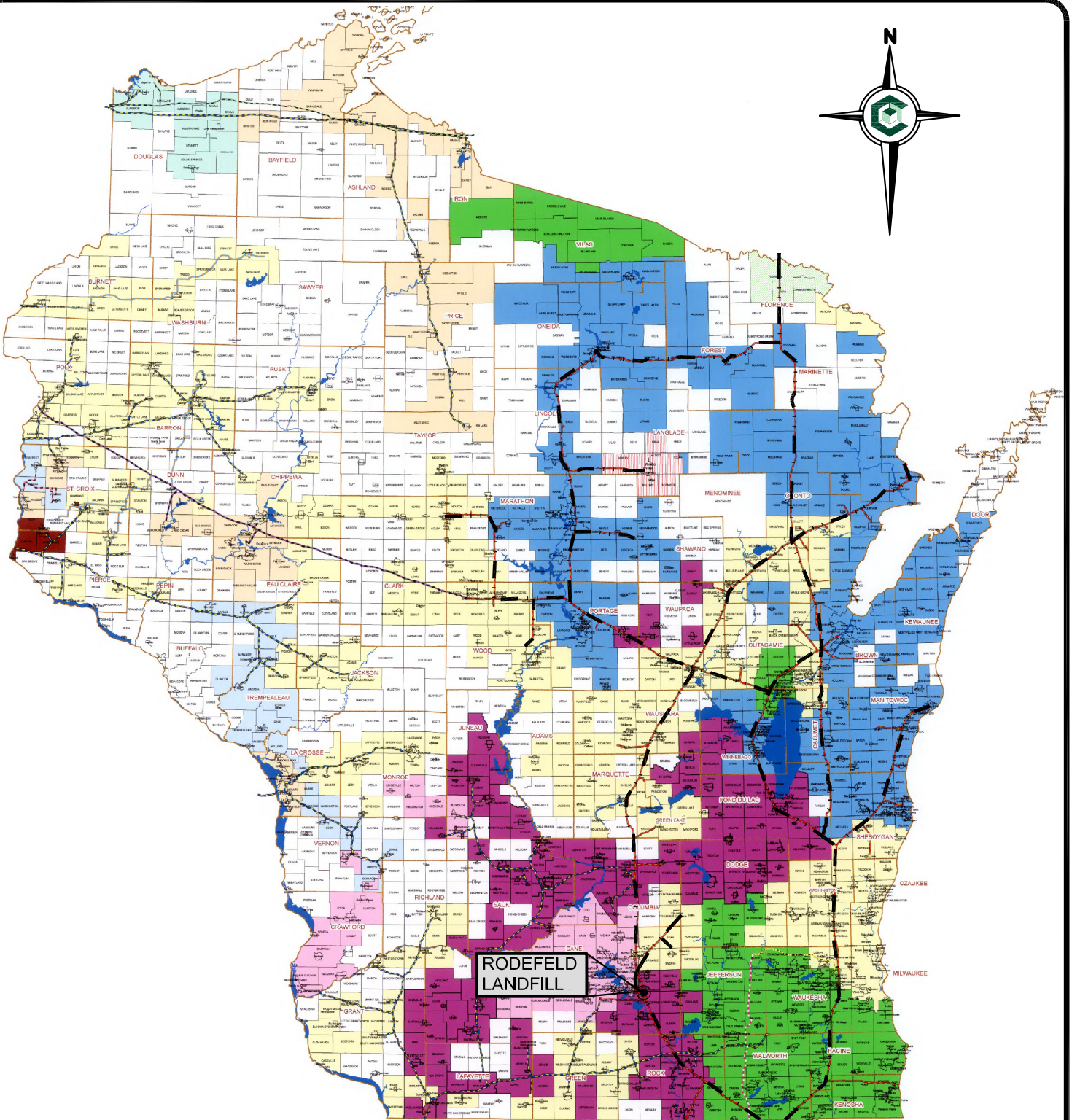
2. Are there any past, current, threatened or proposed lawsuits related to your land, biomethane utilization facilities or your ability to accept biomethane under the present proposal ?
If yes, please explain: _____

3. Has your company/organization or any of the principals ever declared bankruptcy? _____
If yes, please explain: _____

4. Please provide credit references:

Institution: _____	Institution: _____
Address: _____	Address: _____
Contact: _____	Contact: _____
Phone Number: _____	Phone Number: _____

Provide a copy of your most recent audited financial statements including balance sheet, income statement and statement of cash flows (if unavailable, please provide a current listing of assets, liabilities and cash flow and a current profit and loss statement that is closely related to the operations of your facility(s)).



KEY:

— · — · — ANR PIPELINE

SOURCE: WE ENERGY GAS TERRITORY MAP (7/17/2002)
& 2002 PSC SERVICE TERRITORY AUTHORIZATION

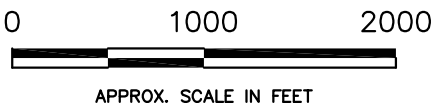
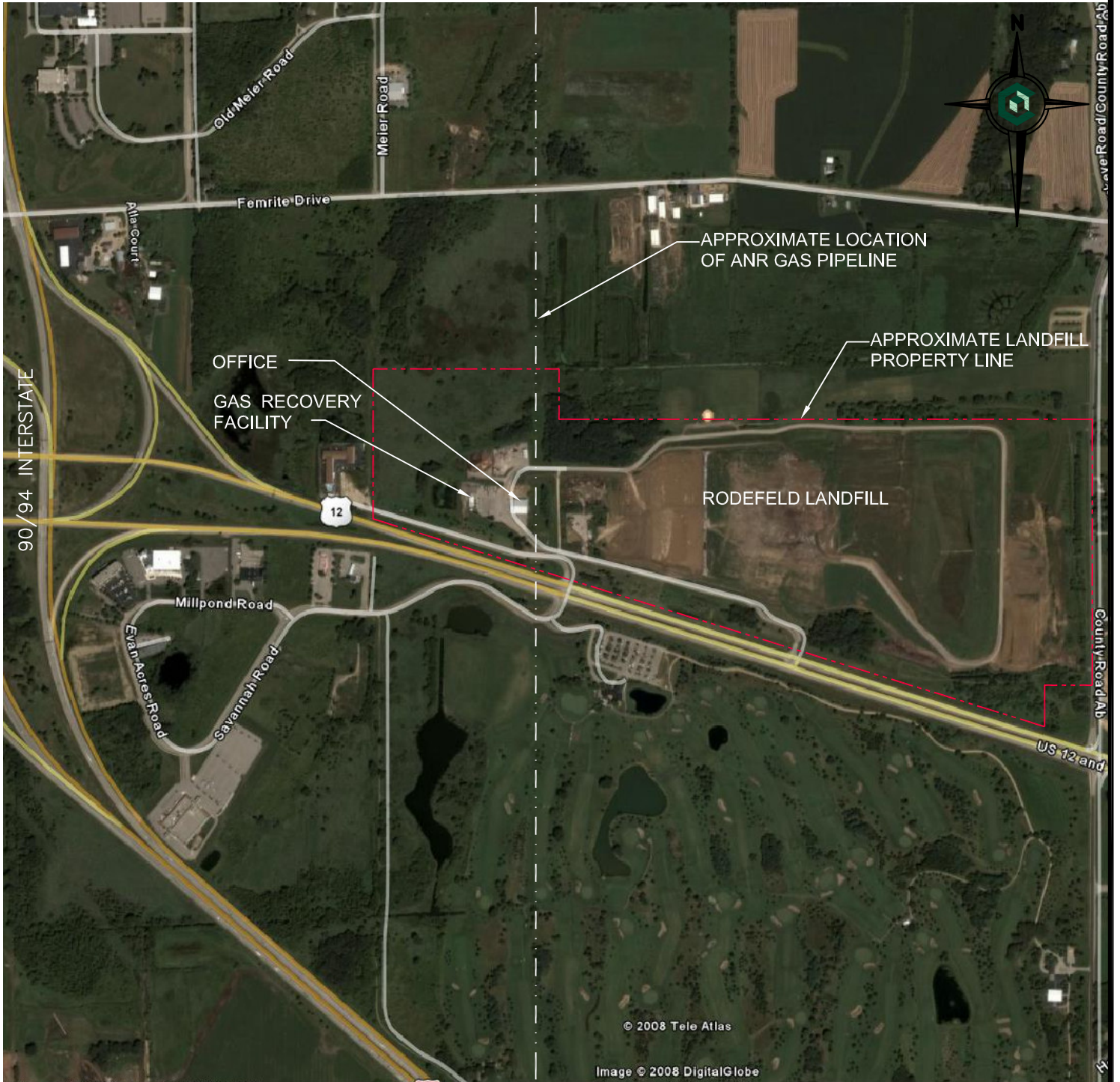
1" 0" 2" 4" X1"



This drawing represents intellectual property of Cornerstone Environmental Group, LLC. Any modification to the original by other than Cornerstone Environmental Group, LLC personnel violates its original purpose and as such is rendered void. Cornerstone Environmental Group, LLC will not be held liable for any changes made to this document without express written consent of the originator.

RODEFIELD LANDFILL
RODEFIELD LANDFILL GAS RECOVERY
ANR PIPELINE LOCATION MAP

FIGURE NO.
1
PROJECT NO.
80015



SOURCE: 2008 TELE ATLAS, IMAGE 2008
DIGITAL GLOBE, IMAGE 2008 TERRA METRICS



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RODEFELD LANDFILL
RODEFELD LANDFILL GAS RECOVERY

SITE MAP

FIGURE NO.
2
PROJECT NO.
80015

1" = 1000'

0" 1" 2" 3" 4" 5" 6" 7" 8" 9" 10" 11" 12" 13" 14" 15" 16" 17" 18" 19" 20" 21" 22" 23" 24" 25" 26" 27" 28" 29" 30" 31" 32" 33" 34" 35" 36" 37" 38" 39" 40" 41" 42" 43" 44" 45" 46" 47" 48" 49" 50" 51" 52" 53" 54" 55" 56" 57" 58" 59" 60" 61" 62" 63" 64" 65" 66" 67" 68" 69" 70" 71" 72" 73" 74" 75" 76" 77" 78" 79" 80" 81" 82" 83" 84" 85" 86" 87" 88" 89" 90" 91" 92" 93" 94" 95" 96" 97" 98" 99" 100"